



# What We Talk About When We Talk About DAOs

Towards a more perfect organization

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**I. What?**

**II. Why?**

**III. Who?**

**IV. How?**

# Some Terminology

## Organization

- An entity representing a group with resources and a purpose

## Decentralized Organization

- An organization run by *humans* and controlled by *software*

## Decentralized Autonomous Organization

- An organization run by *software* and controlled by *software*

The line between the last two is blurry and the terminology is often mixed up. We're going to use DAO because it's used colloquially, although often DO would be a bit more precise. Naming things is hard.

<https://blog.ethereum.org/2014/05/06/daos-dacs-das-and-more-an-incomplete-terminology-guide/>



Money goes in  
Agents agent, by the rules  
Money comes out

**This.**



Agents agent, by the rules



**I. What?**

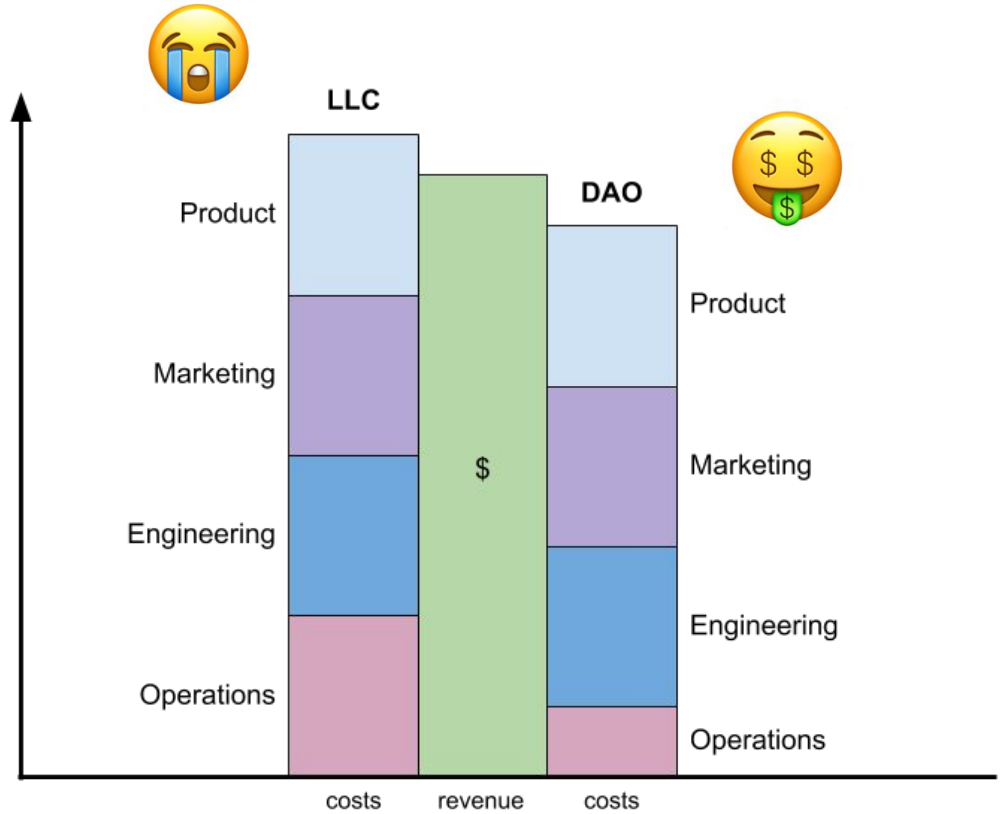
**II. Why?**

**III. Who?**

**IV. How?**

# Why DAO?

- 1. Technological efficiencies**
  - Manipulate value directly
  - Lower operational overhead



## Why DAO?

1. **Technological efficiencies**
  - Manipulate value directly
  - Lower operational overhead
2. **New types of organizations\***
  - More engagement at all levels
  - Better & faster decision-making

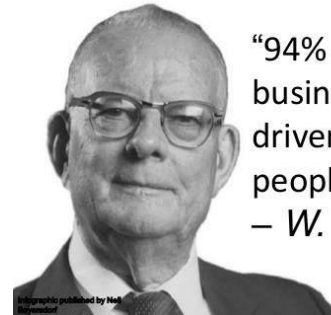
\*Note: a lot of these ideas are not new!

## SELF-MANAGEMENT PRACTICE FOR ORGANIZATIONS

VALVE®

HANDBOOK FOR  
NEW EMPLOYEES

Can your  
culture  
compete?



“94% of problems in  
business are systems  
driven and only 6% are  
people driven.”  
– *W. Edwards Deming*



## Why DAO?

- 1. Technological efficiencies**
  - Manipulate value directly
  - Lower operational overhead
- 2. New types of organizations**
  - More engagement at all levels
  - Better & faster decision-making
- 3. Prevent censure and capture**
  - “Stateless organizations”
  - Resistant to manipulation

KLINT FINLEY BUSINESS 06.18.16 04:30 AM

# A \$50 MILLION HACK JUST SHOWED THAT THE DAO WAS ALL TOO HUMAN

## Russian-Style Kleptocracy Is Infiltrating America

When the U.S.S.R. collapsed, Washington bet on the global spread of democratic capitalist values—and lost.

Monday, 17 September 2018

### Thanks, Maduro: Nearly 40% of Venezuelan Businesses Closed

 Written by [Warren Mass](#)



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# Multi-Sig Wallet



## Vision

- Simple way to collectively manage resources

## Achievements

- Minimal interface is easy to deploy and use
- Balances individual autonomy with collective security

## Challenges

- No support for more complex coordination
- No support for varying levels of access

# Aragon



ARAGON

## Vision

- “Unstoppable Organizations” resistant to external influence

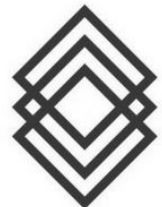
## Achievements

- Advanced modularity & permissioning system
- Large community of developers building out ecosystem

## Challenges

- Focused on transplanting existing practices to blockchain
- Real bottleneck may be legacy organizational practices

# DAOstack



DAOstack

## Vision

- Efficient and resilient decision-making for large organizations

## Achievements

- “Holographic Consensus” to approximate whole-group decisions
- Several high-profile experiments live or launching

## Challenges

- HC mechanism assumes independence of sets of actors
- Focus on discrete pass/fail proposals may be limiting



COLONY

# Colony



## Vision

- Create, operate, and monetize digital companies

## Achievements

- A dynamic work- and time-driven reputation system
- Granular, org chart-based permissioning and accounting

## Challenges

- Focus on autonomy may make global coordination difficult
- Several novel mechanisms may make adoption difficult

# Moloch



## Vision

- Coordination mechanism resistant to attack and manipulation

## Achievements

- Limited interactions lower cognitive burden of participation
- Safety mechanisms align the incentives of participants

## Challenges

- Limited interactions may preclude complex coordination
- Emphasis on giving grants, not daily operations



**I. What?**

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*... in every political institution, a power to advance the public happiness involves a discretion which may be misapplied and abused.*

**James Madison, Federalist #41**

*The ability to improve a design occurs primarily at the interfaces. This is also the prime location for screwing it up.*

## **Akin's 15th Law of Spacecraft Design**

*Make each program do one thing well.*

**Doug McIlroy**, The Unix Philosophy

## The State of the Art

1. Assemble an unstructured blob of text
2. Blob is reviewed by franchised stakeholders
3. Stakeholders assess and submit one bit of input
4. If there are more 1s than 0s, accept the blob
5. Privileged agents interpret and execute the blob
6. Repeat forever

## The State of the Art

1. Assemble an unstructured blob of text  
Unstructured text limits computational analysis
2. Blob is reviewed by franchised stakeholders  
Parsing blobs of text is cognitively demanding
3. Stakeholders assess and submit one bit of input  
This is literally the smallest amount of information
4. If there are more 1s than 0s, accept the blob  
Not leveraging our substantial computing power
5. Privileged agents interpret and execute the blob  
Agents may have hidden incentives, need monitoring
6. Repeat forever  
Sounds like a lot of redundant labor

# Beyond Voting

- **Our decision-making paradigm is centuries old**
  - No computers, fewer people
- **Cognitively demanding**
  - Excludes many from participation
- **Overly general in scope**
  - Depends on fallible leadership for interpretation

# Our Toolkit

- **Specialized mechanisms ease cognitive burden**
  - MakerDAO, dxDAO: focus on a few numbers
  - Budgeting, elections: more specific than voting
- **More complex inputs & outputs**
  - Let agents express more nuance of opinion
  - Let the output capture more of this information
- **Leverage computational aids**
  - Great with numbers, bad with text
- **Use time as an orienting principle**
  - The global invariant, cheap to use
  - Makes static systems dynamic

## The State of the Art, Redux

1. Assemble an unstructured blob of text  
Unstructured text limits computational analysis
2. Blob is reviewed by franchised stakeholders  
Parsing blobs of text is cognitively demanding
3. Stakeholders assess and submit one bit of input  
This is literally the smallest amount of information
4. If there are more 1s than 0s, accept the blob  
Not leveraging our substantial computing power
5. Privileged agents interpret and execute the blob  
Agents may have hidden incentives, need monitoring
6. Repeat forever  
Sounds like a lot of redundant labor



## Invert, Always Invert

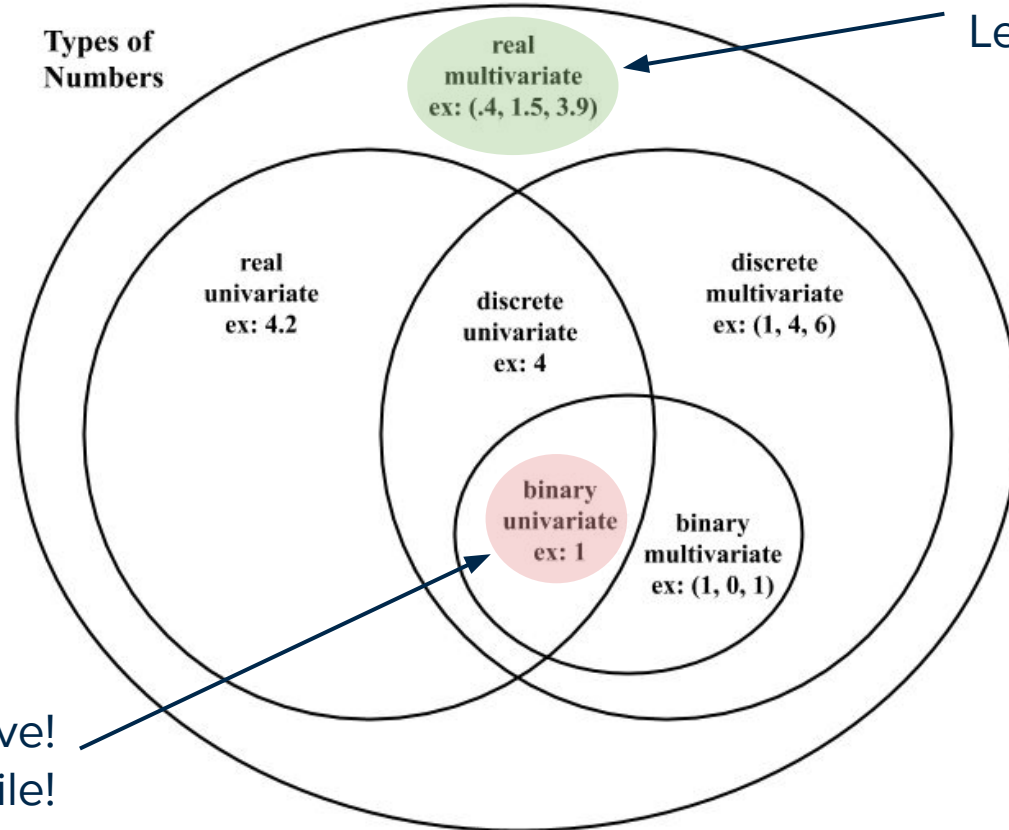
1. Assemble a set of competing funding candidates  
~~Unstructured text limits computational analysis~~
2. Candidate pairs are reviewed by franchised stakeholders  
~~Parsing blobs of text is cognitively demanding~~
3. Stakeholders assess and submit one bit per pair  
~~This is literally the smallest amount of information~~
4. Run preferences through a reliable budgeting algorithm  
~~Not leveraging our substantial computing power~~
5. Periodically distribute funds based on output  
~~Agents may have hidden incentives, need monitoring~~
6. Update allocations only as needed  
~~Sounds like a lot of redundant labor~~



**BUDGETBOX**

Collectively Intelligent Budgeting

Types of Numbers



Most expressive!  
Least versatile!

Least expressive!  
Most versatile!

Large design space!

Mechanism	Applications	Output Type	Processing
Majority	Voting	Univariate Binary	Cognitive
QV	Voting	Multivariate Binary	Cognitive
FPTP	Electing	Multivariate Discrete	Cognitive
IRV	Electing	Multivariate Discrete	Computational
Score	Electing	Multivariate Real	Cognitive
Dot	Budgeting	Multivariate Real	Cognitive
Spectral	Budgeting	Multivariate Real	Computational

# Recap

## What

- Organizations, run by **humans/software**, controlled by **software**

## Why

- Efficiency, productivity, and independence

## Who

- Aragon, DAOstack, Colony, Moloch, and more!

## How

- Task-specific mechanisms, computation over cognition, **time** ...



**Thanks, Alliance ✨**

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